



# How to Price Jobs Correctly

## COURSE DESCRIPTION

**Do you struggle to price jobs to be competitive? Are you leaving dollars on the table? Learn how to succeed by fine-tuning your understanding of how to correctly price a job.**

**By attending this class, you will learn:**

- The benefits of pricing jobs correctly**
- The financial information that must be considered when pricing a job and where to find it in your financial statement**
- The difference between “mark up” and “margin” and how both impact a sell price**
- How to price jobs correctly using a divisor and why this is the correct method**
- How to avoid common pricing mistakes!**

## WHO SHOULD ATTEND:

Owners and Managers

## INSTRUCTOR

Scott Tinder, BDR

**November 3,  
2022**

**8:00 a.m. - 12:00  
p.m. MST**

## COURSE INFORMATION

### WHERE:

Virtual Meeting

**COURSE FEE:** \$299

**INCLUDES:** Electronic workbook and online resources

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